

# Public diplomacy message strategy (Public Diplomacy)

(see also public diplomacy approach)

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## AUTHOR

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## KEYWORDS

*public diplomacy, strategic communication, foreign publics, governmental communication, international news, comparative research*

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## BRIEF DESCRIPTION

The variable “public diplomacy message strategy” (or “public diplomacy approach”) refers to public diplomacy efforts in a given country in order to investigate how and with which goal public diplomacy is strategically communicated in the given context. The variable reflects the communication style of a specific actor (a politician, government, or country).

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## FIELD OF APPLICATION/THEORETICAL FOUNDATION

Analyses of public diplomacy message strategies or approaches mostly build on the taxonomy of public diplomacy (Cull, 2008) or the proposed categories of public diplomacy by Fitzpatrick (2010).

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## REFERENCES/COMBINATION WITH OTHER

### METHODS OF DATA COLLECTION

Public diplomacy message strategies can, in addition to content analysis, be analyzed by conducting interviews or surveys with public diplomacy actors, which allow validating the results from content analyses.

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## EXAMPLE STUDY

Dodd & Collins (2017)

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## INFORMATION ON DODD & COLLINS (2017)

**Authors:** Dodd & Collins

**Research question/research interest:** Comparison

between public diplomacy approaches between Central Eastern European (not explicated) and Western countries (Canada, the United Kingdom, and the United States)

**Object of analysis:** Twitter content posted by 41 embassy accounts (not explicated)

**Time frame of analysis:** March 2015

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## INFORMATION ABOUT VARIABLE

**Variable name/definition:** Public diplomacy practices: Communication strategy

**Level of analysis:** Tweet

### Values:

Building on Cull’s (2008) taxonomy of public diplomacy:

- (1) Listening (attempts to collect and collate information about foreign publics and their opinions)
- (2) Advocacy (activities that promote the country’s policies or general interests among foreign publics)
- (3) Cultural (efforts to promote cultural resources and achievements of a country)
- (4) International (activities that involve sending national actors abroad or receiving international actors to strategically manage the international environment)
- (5) News (use of radio, television and digital media to inform and involve foreign audiences)
- (6) Other

**Scales:** Nominal

**Reliability:** Krippendorf’s alpha = .50

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## REFERENCES

- Cull, N. J. (2008). Public Diplomacy: Taxonomies and Histories. *The ANNALS of the American Academy of Political and Social Science*, 616(1), 31–54.
- Dodd, M. D., & Collins, S. J. (2017). Public



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relations message strategies and public diplomacy 2.0: An empirical analysis using Central-Eastern European and Western Embassy Twitter accounts. *Public Relations Review*, 43(2), 417–425.

Fitzpatrick, K. (2010). *The future of U.S. public diplomacy: An uncertain fate*. Martinus Nijhoff/Brill.